

Q4 2022 PRESENTATION

8 February 2023



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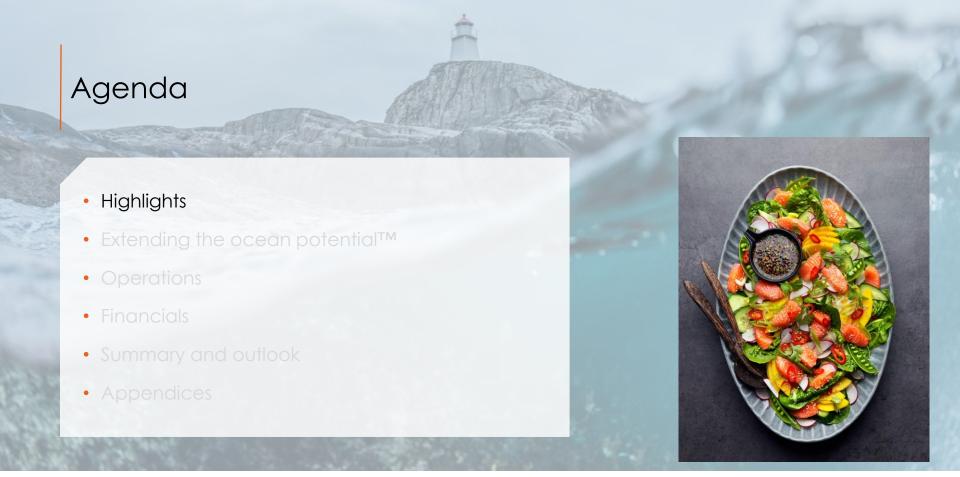
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Q4 2022 HIGHLIGHTS

Q4 2022

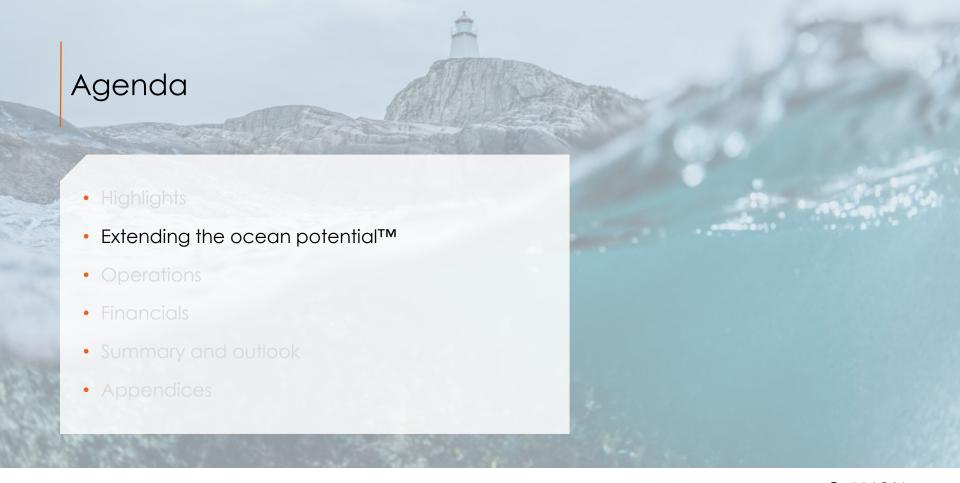
- Batch 1 fully harvested out with very strong results harvest volume of ~340 tonnes HOG at avg. weight of ~3.75 kg HOG (~4.5 kg LW) excellent product quality confirmed by industry leading superior share of 96%
- On track for profitable farming operations in Q2 2023 and steady state production from late Q3 2023
- Production ramp-up proceeding according to plan with batch 3 and 4 stocked in October and December, respectively
- Continued strong biological performance with minimal mortality batch 2 scheduled for harvest in Q2 2023
- Increasing focus on international expansion plan, both in South Korea and North America
- Indre Harøy phase 2 preparations continuing clear signs of normalization in construction markets
- Available liquidity of NOK 400 million per 31 December 2022 including committed undrawn credit facilities

Post quarter events

 Strengthening of the executive management team – Trond Håkon Schaug-Pettersen appointed as CEO and Trond Vadset Veibust as CFO









SALMON EVOLUTION AT A GLANCE

Company overview

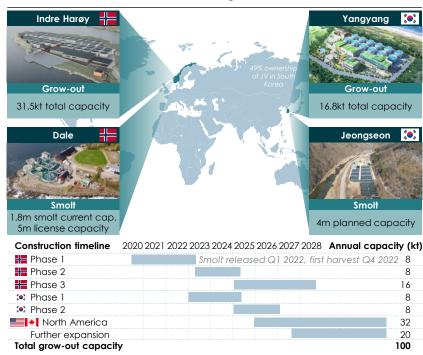
- Established in 2017
- Based in Hustadvika, strategically located on the west coast of Norway
- Listed on main list at Oslo Stock Exchange in 2021
- Market capitalization of USD ~300m
- Highly competent management, all with >15 years of relevant experience
- ~60 FTEs across Management & Administration, Operations, Projects, Technology and Sales & Marketing
- First mover with Hybrid flow-through system (HFS) setting Salmon Evolution apart from other land-based salmon farming players

Operational value chain

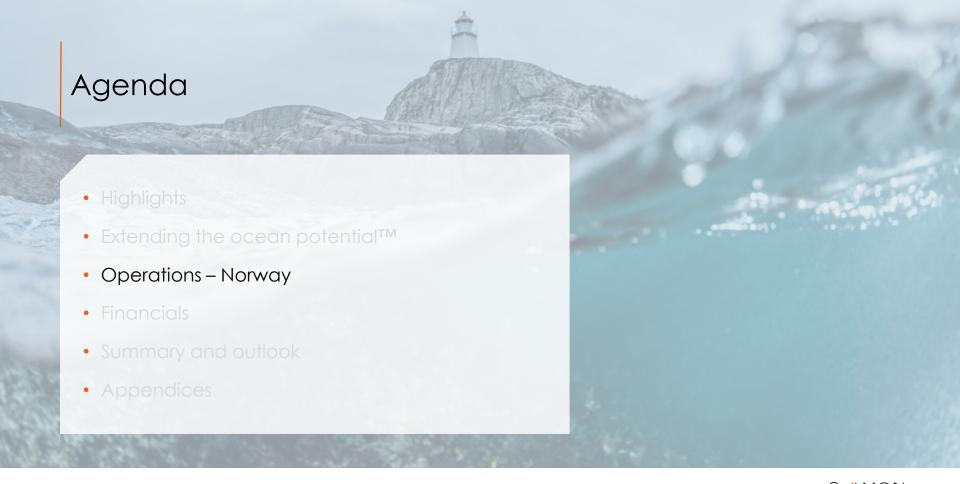


- ✓ Focusing own efforts where we are competitive and can create most value
- ✓ Securing key inputs through strategic partnerships with world-leading suppliers

Salmon farming facilities







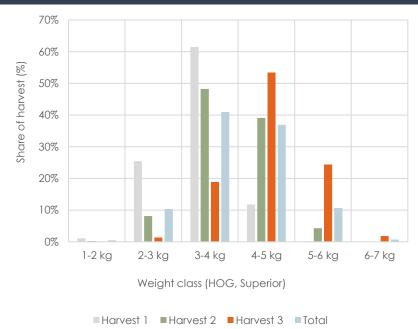


BATCH 1 FULLY HARVESTED OUT DURING Q4 2022 WITH VERY STRONG RESULTS

Comments

- Total batch 1 harvest volumes of ~340 tonnes HOG at an average weight of ~3.75 kg HOG (~4.5 kg LW)
- Harvest spread over 3 harvesting rounds from early November to early December – effective production cycle of around 7-8 months since stocking
- Strong product quality confirmed through industry leading superior share of 96% for batch 1 as a whole
- Very homogeneous weights across the batch despite not being sorted on size - confirms good feed distribution
- Last harvesting round with less than 2% below 3 kg HOG and ~80% above 4 kg HOG

Harvest weight distribution (HOG)





OUR SALMON WELL RECEIVED IN THE MARKET

World premiere – from local to global Local ZUUMA FISKETORGET Coop mega National Tier 1 international processors, importers and distributors

- Harvest volume sold to more than 20 customers globally across different segments and channels
- Strong customer feedback product proven to be well suited for both conventional cooking, raw consumption and smoked
- Average realized price of NOK 75/kg and NOK 78/kg for Superior 3+ kg HOG*, outperforming relevant Nasdaq prices by NOK ~3/kg
- Established solid commercial platform for increasing harvest volumes over the coming quarters, starting with batch 2 harvest in Q2 2023
- Received Global G.A.P. CoC certification in January 2023

Selected customer feedback

"Presentation of fillets – excellent, colour, trim, no gaping, no black spots (exactly how the conventional product comes in).

Taste – excellent, no off flavour, very clean taste, no fishy taste. Not sure if it's the way I cooked it, but it was very juicy, it was excellent, everyone enjoyed it. – no negative complaints. "

Major US distributor

"Very good quality, very nice fish. We want to buy again next time"

European processor & distributor

"Small head, ideal salmon shaped fish and no deformities on the skin. Great taste, real salmon taste Firm bite, strong meat"

European processor

"Average colour: 29~30

Fat: It had less fat than sea-farmed Norwegian salmon.

Taste: Not muddy smell, lighter taste than sea-farmed Norwegian salmon.

Others: It had a small head and looked like a trout."

Japanese importer & distributor

"Observed fillet yields are significantly higher than conventional salmon".

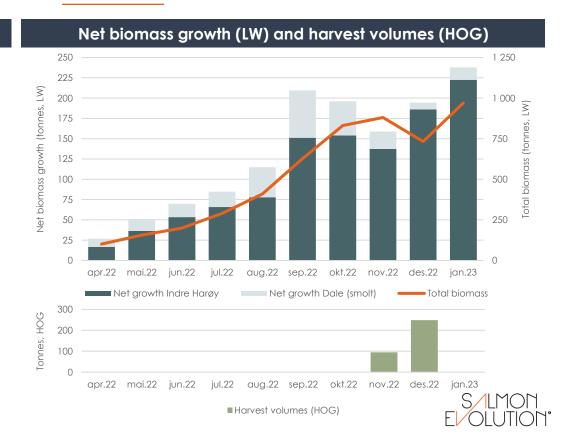
European processor & smokehouse



CONTINUING PRODUCTION RAMP UP NEW ALL-TIME HIGH BIOMASS PRODUCTION AT INDRE HARØY

Comments

- New all-time high biomass production at Indre Harøy in January with ~225 tonnes
- Only fish in 4 out of 12 tanks in January following batch 1 being fully harvested in December
- Batch 2 successfully split into two fish groups in November using our highly automated fish logistics and grading system – minimal registered mortality
- Batch 2 on track for Q2 2023 harvest new splitting and size grading planned for Q1
- Total biomass of 970 tons end of January including smolt



CONTINUED VERY LOW MORTALITY LEVELS CONFIRMATION OF GOOD AND STABLE WATER QUALITY





GROUP BIOMASS OVERVIEW

Group biomass development

	31 December 2022			31 January 2023				
Batch	Units (#)	Weight (g)	Biomass (tonnes)	Units (#)	Weight (g)	Biomass (tonnes)	Comments	
Batch #2	~228,000	~1,875	428	~228,000	~2,375	540	Split into two groups with average weight of 2.6 kg and 2.15 kg, respectively	
Batch #3	~200,000	~555	112	~200,000	~870	174	Minimal mortality. Increasing appetite	
Batch #4	~265,000	~360	96	~265,000	~550	145	4 th smolt release 6 December. Minimal mortality and increasing appetite	
Total Indre Harøy	~695,000	~915	637	~695,000	~1,240	859		
		•						
Smolt	~2,305,000	~42	96	~3,025,000	~37	111		
Total Group	~3,000,000		733	~3,720,000		970		

- Batch 2 successfully split into two fish groups and sorted on size in November with minimal registered mortality
- Batch 4 successfully stocked in December 265,000 individuals with an average weight of 260 grams
- New "full size" batches planned stocked every second month going forward with next batch planned for February
- Batch 2 on track for harvesting in Q2 2023



SIGNIFICANT OPPORTUNITY TO UNLOCK LONG-TERM POTENTIAL AT INDRE HARØY

Short term target

Achieve steady state production of 7,900 tonnes HOG

Strongly supported by existing production figures

Focus areas

Optimizing production

Feed

Genetics

ΑI

Long-term target

Capturing built-in upside potential in production plan

Increase current planned 6 smolt releases per year and/or utilizing spare tank capacity for post smolt

Implications

Improved profitability

Reduced capex/kg and improved opex

Continuous focus on improvement across all disciplines



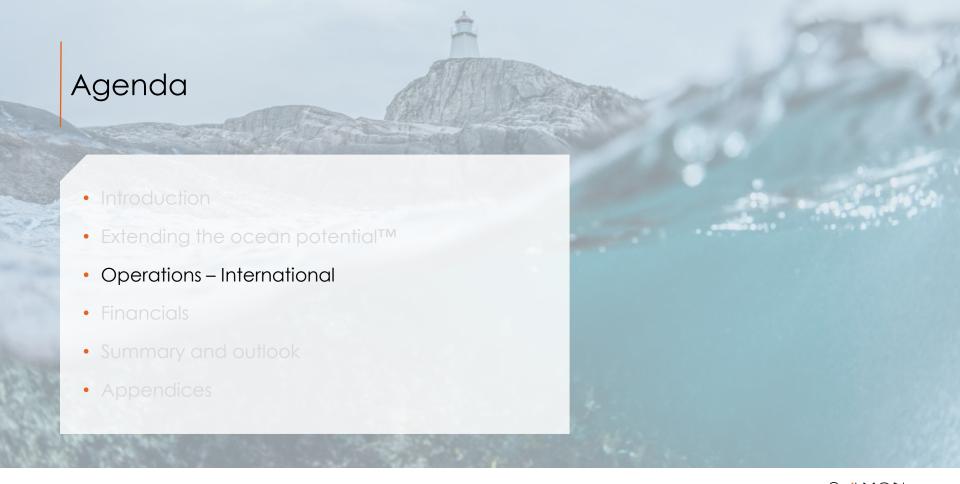
PHASE 1 PROJECT UPDATE

- All buildings and structural facilities completed
- 8 out of 12 tanks taken over with remaining 4 tanks to be taken over in February and March
- Work at site now mainly focused on commissioning and testing of remaining tanks and connecting technical rooms
- On track for phase 1 final completion in Q1 2023



Indre Harøy (December 2022)









K SMART FARMING - FOCUS ON ENGINEERING AND PERMITS

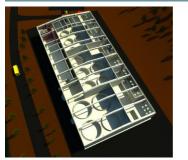


- K Smart JV with Dongwon Industries formalized end of March 2021
- Ownership split 49/51% for SE and Dongwon, respectively.
 Dongwon to facilitate 75% debt financing
- Good progress on design and engineering activities during the third quarter
- Jeongseon smolt facility set for 90% design review during Q1 2023, after which early construction works is expected to commence
- Design works for grow out facility intensified during the fourth quarter
- Continuing work related to regulatory approvals –
 constructive dialogue with Korean authorities clarification
 on several key permits expected over the coming months,
 allowing for construction start of grow-out facility during 2023
- Fully developed production capacity of 16,800 tons HOG, consisting of 2 equal phases of 8,400 tons HOG each
- Dedicated organization located at Dongwon head office in Seoul – 4 FTFs from Salmon Evolution now based in Korea

Illustration - Yangyang on-growing site



Illustration – Jeongseon smolt site





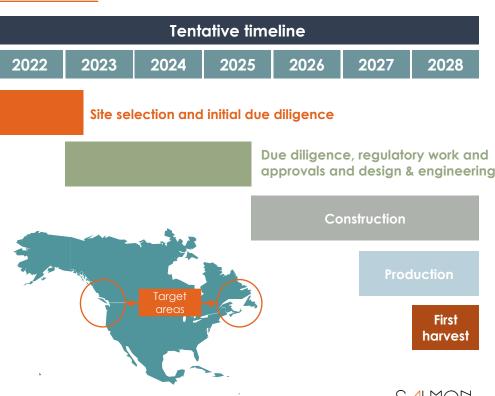




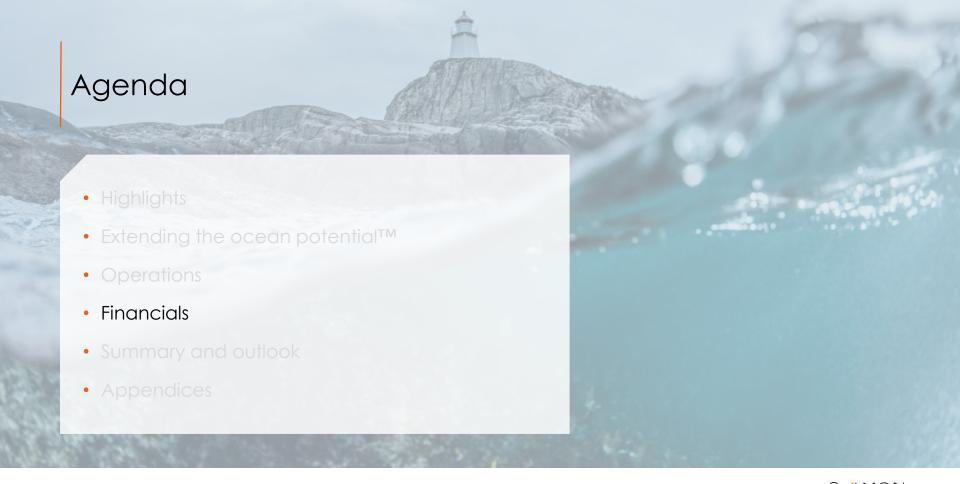
NORTH AMERICA - BUILDING PIPELINE FOR FUTURE GROWTH

Comments

- Evaluating selected potential production sites in North America, both on the west and east coast
- Current focus is centred on site selection processes including fatal flaw analyses of both biological, technical and regulatory aspects
- Initiated engagements with relevant private and public stakeholders
- Targeting similar production capacity as Indre Harøy fully developed (31.5kt HOG)
- Established dedicated team and incorporated US corporate structure
- Partnership model to be pursued once project matures, leveraging Salmon Evolution's human capital

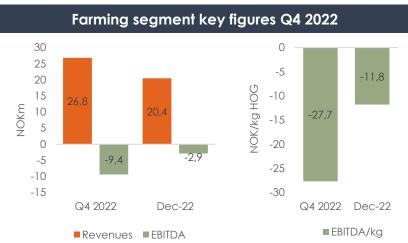






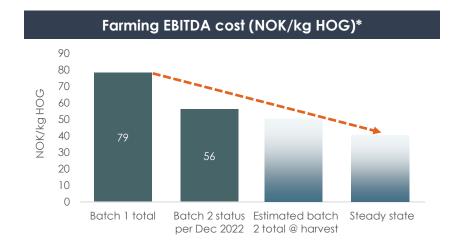


FARMING COSTS TRENDING THE RIGHT WAY ON TRACK FOR PROFITABLE FARMING OPERATIONS IN Q2 2023





- Farming segment EBITDA slightly negative in December
- On track for profitable farming operations in Q2 2023



- Alongside increasing volumes, farming cost is coming down
- Batch 2 with NOK ~56/kg HOG farming EBITDA cost per Dec 2022 at a fish weight of 1.9kg LW*
- Cost trend supporting steady state production cost on par with conventional farming



GROUP PROFIT & LOSS

Summary of result

(figures in NOK 1000)	Note	Q4 2022	Q4 2021	2022	2021
Revenue from contracts with customers	2	26,814	0	46,107	12,047
Other income		1,594	5	1,574	209
Total operating income		28,408	5	47,681	12,257
Cost of materials	4,5	-16,498	-681	-34,706	-2,610
Change in inventory	4,5	8,587	2,223	34,077	1,702
Personnel expenses	12	-16,609	-6,918	-49,996	-21,067
Other operating expenses		-26,520	-6,228	-65,538	-25,894
Operational EBITDA		-22,631	-11,599	-68,481	-35,612
Depreciations	3	-2,108	-819	-6,190	-2,229
Operational EBIT		-24,739	-12,418	-74,671	-37,841
Fair value adjustment of biomass	4	2,868	0	11,740	0
Operating Profit (EBIT)		-21,872	-12,418	-62,931	-37,841
Financial income	7	17,648	3,389	35,322	12,852
Financial expense	7	-1,817	-2,069	-4,170	-7,335
Share of net income from associated companies	7	-451	-660	-947	-634
Financial expense - net		15,380	661	30,205	4,884
Profit/loss before tax	9	-6,492	-11,757	-32,726	-32,957
Income tax expense	9	0	0	0	-1,026
Change in deferred tax		0	0	0	7,539
Profit/loss for the period	10	-6,492	-11,757	-32,726	-26,444

- NOK 46.1m in customer revenues for 2022 relating to both external smolt sales and sale of salmon from Indre Harøy
- EBITDA before fair value adjustment of biomass of NOK -22.6m in Q4 2022
 - Includes NOK 5.5m in charges related to unutilized production capacity expensed directly in the P&L
- EBIT after fair value adjustment of biomass of NOK -21.9m in Q2 2022
 - NOK 2.9m in fair value adjustments of the biomass during the quarter
- Positive net financials of 30.2m YTD reflecting unrealized profit on interest rate swaps and contract related to power supply

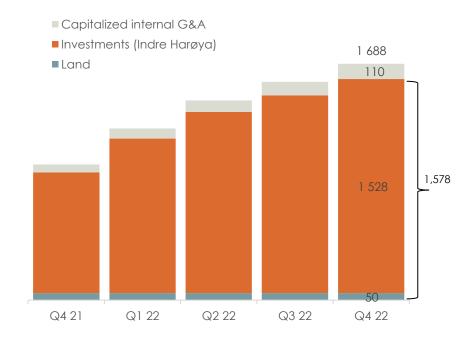


INDRE HARØY PHASE 1 CAPEX

Comments

- Q4 2022 capex of NOK 115m¹⁾
- Accumulated capex of NOK 1,578 million from project initiation in 2019 compared to guiding of phase 1 completion capex of 1,560-1,590m
- Project almost completed with focus now mainly on testing and commissioning
- Remaining phase 1 capex is expected to be moderate with exact amount dependent on:
 - Finalization of contract settlements with suppliers
 - Chosen de- and remobilization strategy between phase 1 and 2
 - Overall productivity during remaining commissioning work

Accumulated Indre Harøy phase 1 CAPEX (NOKm)

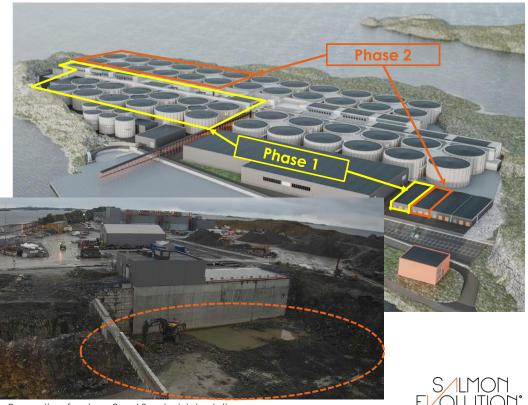






CONTINUING INDRE HARØY PHASE 2 PREPARATIONS

- Continuing phase 2 preparations focus on implementing learning effects from phase 1 and identifying cost savings
- Completed blasting and excavation works for water intake station for both phase 2 and phase 3
- Clear signs of normalization of construction markets
- No contractual phase 2 commitments taken on – maintaining full flexibility

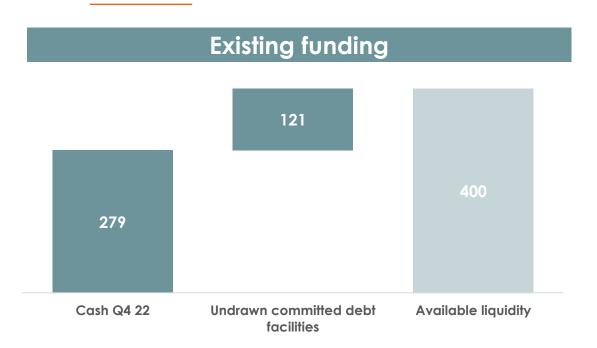


Preparations for phase 2 and 3 water intake station

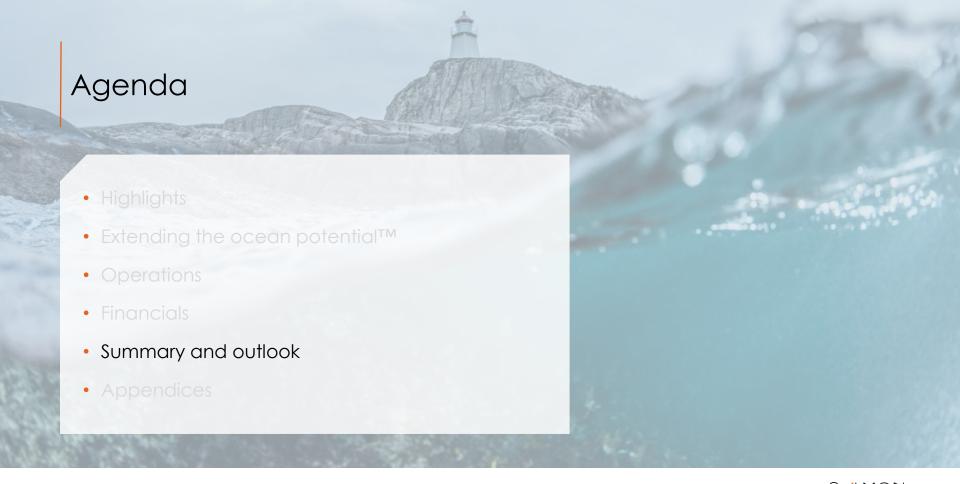
FULLY FUNDED FOR COMMITTED PROJECTS

IN ADVANCED DISCUSSIONS FOR FAVOURABLE PHASE 2 BANK DEBT FINANCING

- Currently in advanced discussions with banks for new debt financing package including phase 2
- New debt financing package expected to include:
 - Re-financing of phase 1 at higher loan to value
 - Significantly higher leverage for phase 2 compared to phase 1
 - Lower cost
 - Overall improved flexibility

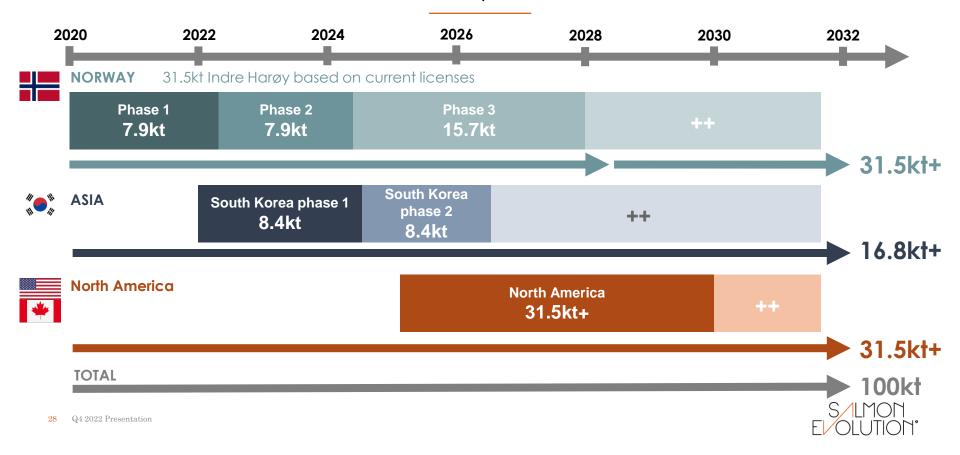








ROADMAP TO 100,000 TONNES HOG



SUMMARY & OUTLOOK

- Proof of concept batch 1 fully harvested out with very strong results – excellent product quality confirmed by industry leading superior share of 96%
- On track for profitable farming operations in Q2 2023
- Continued strong biological performance with minimal mortality – batch 2 scheduled for harvest in Q2 2023
- Production ramp-up proceeding according to plan with steady state production expected from late Q3 2023
- Increasing focus on international expansion plan, both in South Korea and North America
- Indre Harøy phase 2 preparations continuing clear signs of normalization in construction markets
- Strong financial position

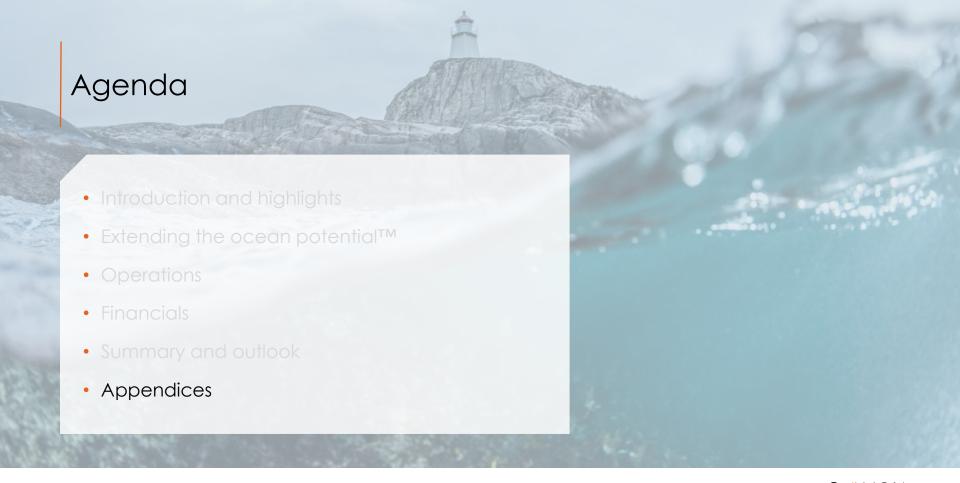


First harvest ready for market (November 2022)











Strong management team with extensive experience leading a growing organization and corporation

Management team Trond Håkon Schaug-Pettersen CEO | CFO > 15 years experience from both salmon industry and capital markets notably at Hofseth International and Swedbank Ingiarl Skaryøy



Ingjarl Skarvøy Chief Operating Officer

- >30 years experience in the seafood
- industry including at Salmar and Pan Fish

 Co-founder of Salmon Evolution



Kamilla Mordal Holo Chief Project Officer

 >15 years experience from the construction industry including at the Norwegian Public Roads Administration



Odd Frode Roaldsnes
Chief Commercial Officer

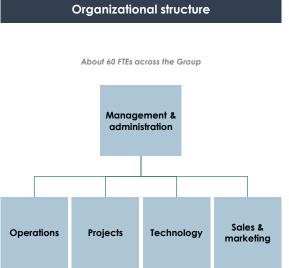
 >15 years experience in seafood sales and marketing notably as Sales Director at Ocean Supreme

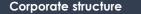


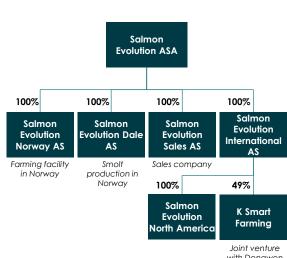
Henriette Nordstrand Technical Director

- Joined SE in 2022
- Head of smolt operations at Hofseth Aqua the last 5 years

Highly experienced management team







with Dongwon in South Korea

Core organization in place and growing

Effective corporate structure optimized for clean reporting, ownership and financing



Highly competent board of directors backed by strong owners

Board of directors



Tore A. Tønseth Chairman of the board

- Investment Director at Ronja Capital
- >15 years experience in finance



Eunhong MinBoard member

 Chief Executive Officer of Dongwon Industries, one of the largest seafood groups globally



Peder Stette
Board member

 >20 years experience from technology development in the seafood industry



Ingvild VartdalBoard member

 Partner at Adviso law firm specialized in corporate and international tax



Glen Bradley
Board member

 Vice President and Chairman of Rostein, one of the largest wellboat operators globally



Janne-Grethe Strand Aasnæs Board member

 Chief Executive Officer and majority owner of Strand Havfiske



Anne Breiby Board member

 Extensive experience from board positions in companies such as Ulstein Group, Rem Offshore and Akva Group



Håkon André Berg Board member

 Chief Executive Officer Skeie Technology. Former CEO Salmon Evolution

Competent board of directors with extensive industrial experience

Ownership as per 31 December 2022

Shareholders	Ownership share	Board representative	Comments
Ronja Capital II AS	7.9 %	Tore Tønseth	Owned by founder of Sølvtrans, a leading wellboat company
The Bank of New York Mellon SA	VNV 6.5 %		
Farvatn Private Equity AS	5.1 %		
Dongwon Idustries	4.6 %	Eunhong Min	JV partner in South Korea
Rofisk AS	4.2 %	Glen Bradley	Owner of Rostein, a leading wellboat company
Stette Invest AS	3.3 %	Peder Stette	Former key executive and shareholder in Optimar
Kjølås Stansekniver AS	3.2 %	(Frode H. Kjølås, Chair Nomination Com.)	Former key executive and shareholder in Optimar
Mevold Invest AS	2.4 %		Shareholder in processing partner Vikenco
Lyngheim Invest AS	2.3 %		Shareholder in processing partner Vikenco
Jakob Hatteland Holding AS	2.3 %		
Ewos AS	2.2 %		Subsidiary of Cargill, strategic feed supplier to Salmon Evolution
Bortebakken AS	2.2 %		Shareholder in processing partner Vikenco
J.P. Morgan SE	2.1 %		
Verdipapirfondet DNB Norge	1.7 %		
Others	50.1%		
Total	100.0 %		

Strong backing including highly strategic owners across the value chain

